Reason for Optimism in North American Composite Panel Industry

Jackson Morrill President Composite Panel Association PELICE Atlanta, Georgia April 2016



Profile of the Composite Panel Industry

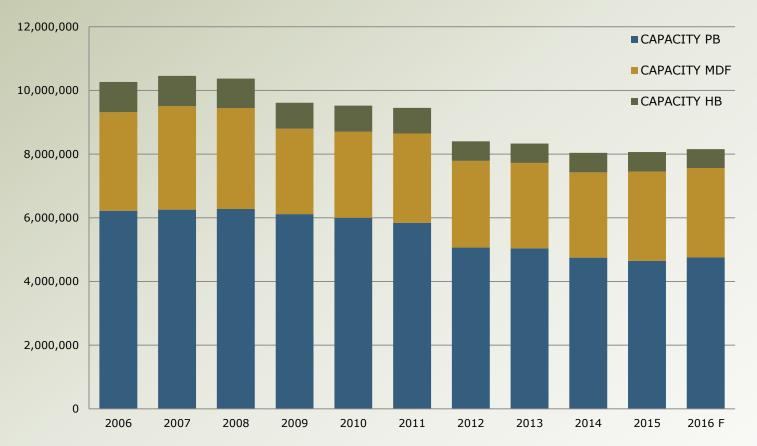


Capacity On The Rise

- Equipment upgrades and new lines throughout North America
- Significant investment in new TFL lines
- New Mills Announced
 - PB mill (Grayling, MI)
 - HDF mill (Barnwell, SC)
 - 3 MDF Mills in Mexico (Chihuahua, Durango, Tabasco)
- North American Mill capacity up 2.8% from 2015
 - CPA represents 94.4% of PB, 99% of MDF, and 48% of HB capacity in North America

Composite Panel Industry Capacity

10 Year Comparison

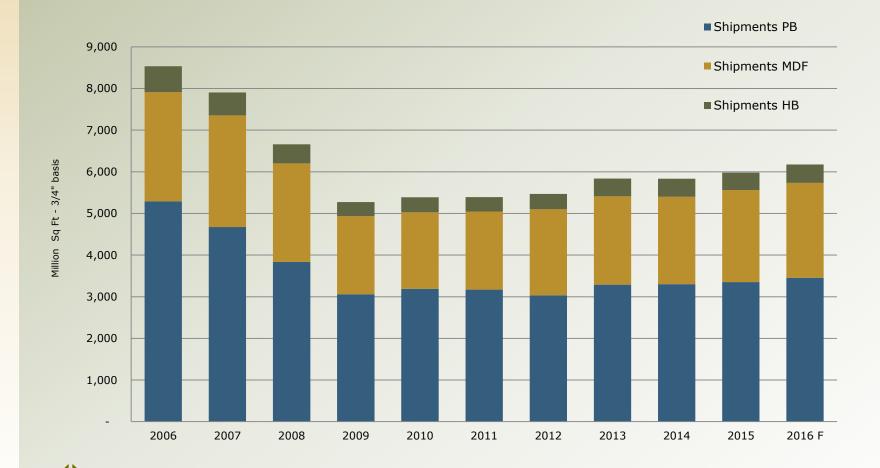


Slow and Steady Growth

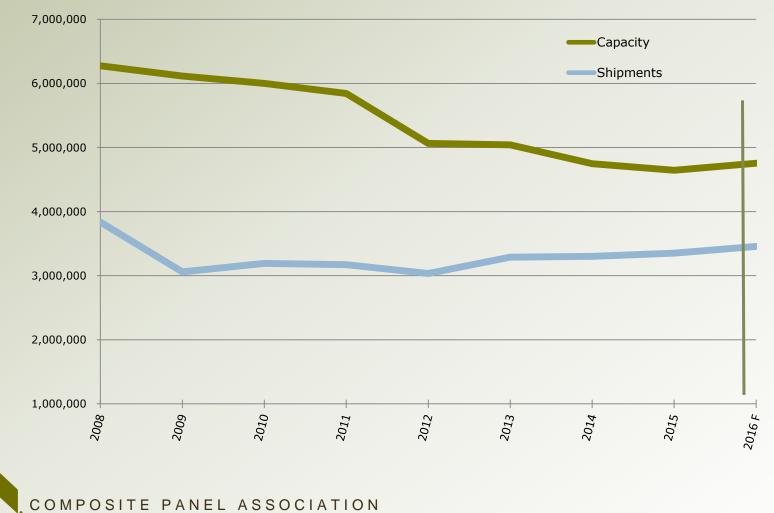
- PB shipments up 9% from 2009-15
 - Still far from pre-recession levels
- MDF Shipments up 15% in same period
 - Closer to pre-recession levels
- Why slow and steady not totally clear
 - Multi-family trend
- Future growth depend significantly on whether:
 - Key sector manufacturing (furniture, kitchen cabinets) return to/remain in U.S.
 - Housing and remodeling continues growth

Composite Panel Industry Shipments

10 Year Comparison

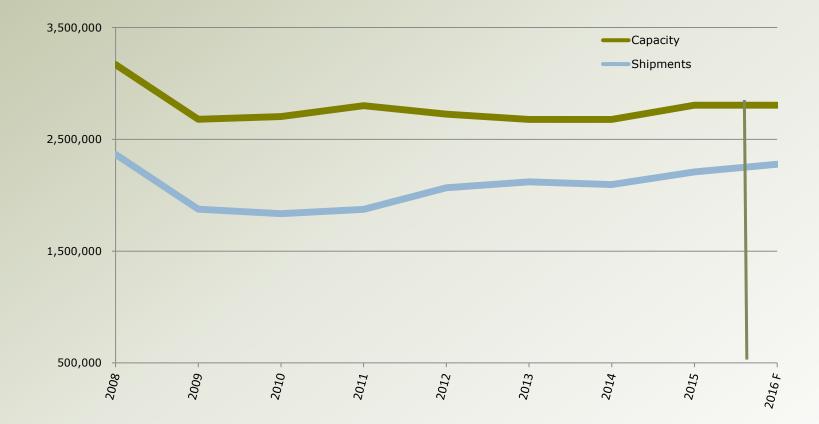


PB Capacity & Shipments (US/CN)

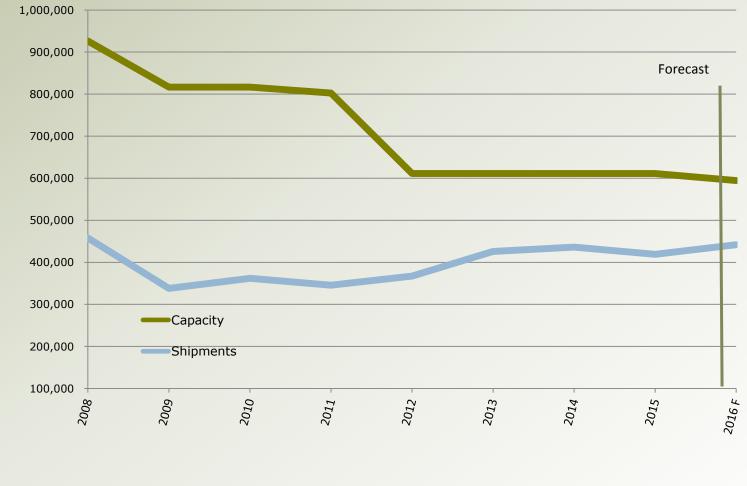


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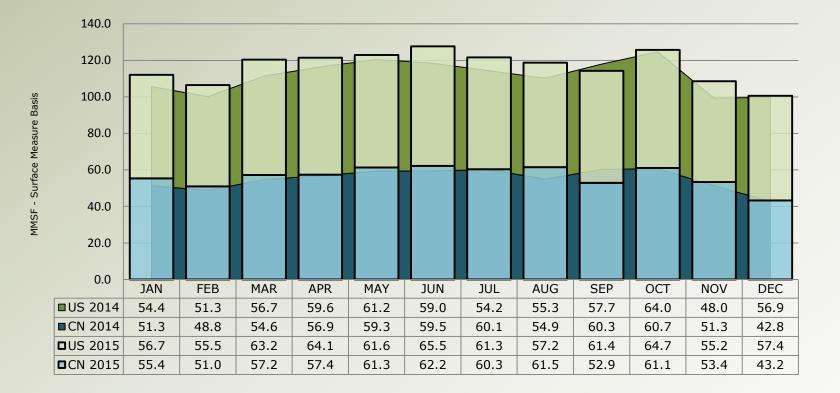
MDF Capacity & Shipments (US/CN)



Hardboard/EWST Capacity & Shipments



2014 and 2015 TFL Shipments

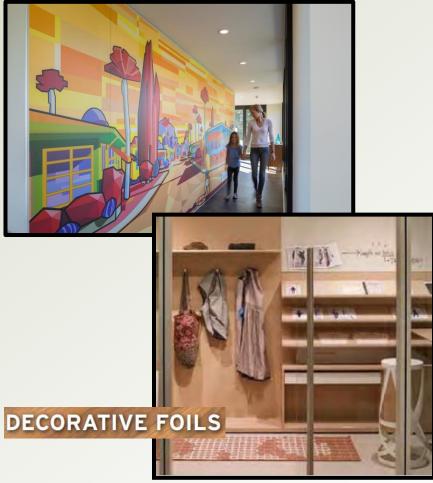




Surfaces & Panels



HIGH PRESSURE LAMINATE



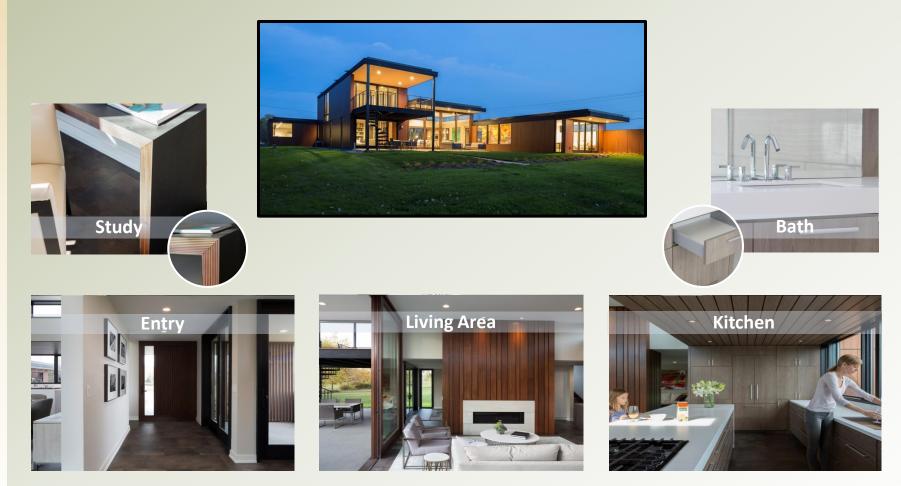


New Technology





Industry Learning Lab: The mHouse (Watertown, Wisconsin)





Lumber Liquidators





Feds to investigate safety of Lumber Liquidators flooring



Lowe's Pulls Chinese Flooring After Short Seller Critique







Where's The Good News Here?

- Go Minutes exposé U.S. flooring passed standard!
 - North American industry leader for over 30 years in reducing emissions
 - Worked voluntarily and directly with the CA and U.S. federal governments to reduce formaldehyde emissions
 - Invested heavily in technology upgrades, internal monitoring and third-party verification systems to ensure compliance

Need a Level Regulatory Playing Field

Some promising developments

- EPA formaldehyde regulations at OMB for final review - poised for publication in 2016
- CARB enforcement of Lumber Liquidators
- CSA 0160 voluntary emissions standard in Canada

Key will be enforcement

- Strengthen overseas TPC programs
- Appropriate border controls
- Higher frequency of random testing
- Agreed-upon test methods

Strong Sustainability Message



- NA-made composite panels tell a remarkable sustainability story
- Born from desire to recycle sawmill residuals use the whole tree!
- Responsibly sourced
- Sequesters carbon part of the solution in carbonconscious economy
- Leader in controlling emissions at or near naturally occurring wood
- CPA ECC Program demonstrates industry commitment to sustainable products

THANK YOU!

Please visit the CPA website: www.compositepanel.org

