Reversing the Trend: Marketing a New Undergraduate Curriculum at Auburn University, "Sustainable Biomaterials and Packaging"

Brian K. Via, Auburn University

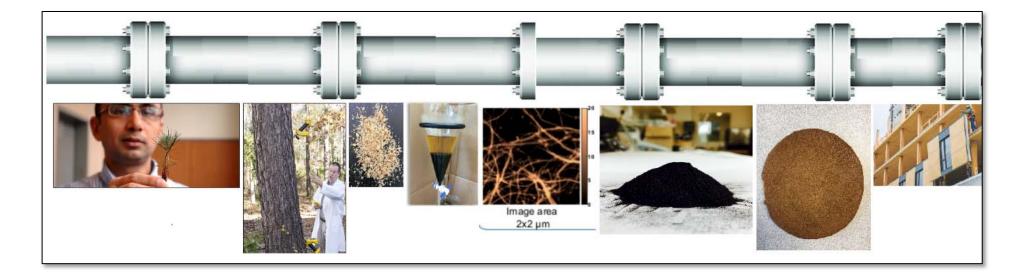
Director of Auburn University Forest Products Development Center

Regions Bank Professor





Undergraduate Program Possible through Strong Research Network

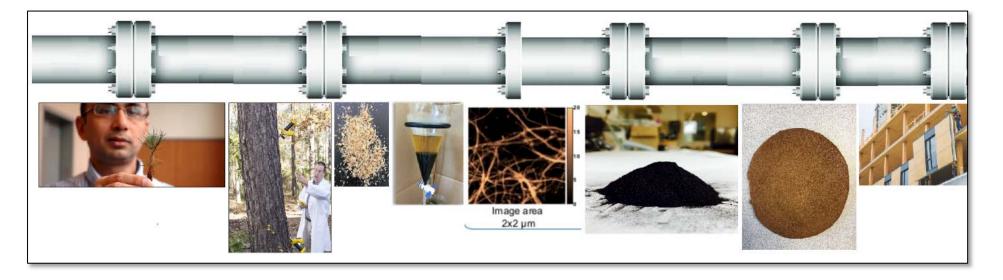




Forest Products Development Center

School of Forestry and Wildlife Sciences, Auburn University

The Product



A student with a multidisplinary background

- Not an engineer, not a business major, but a project manager

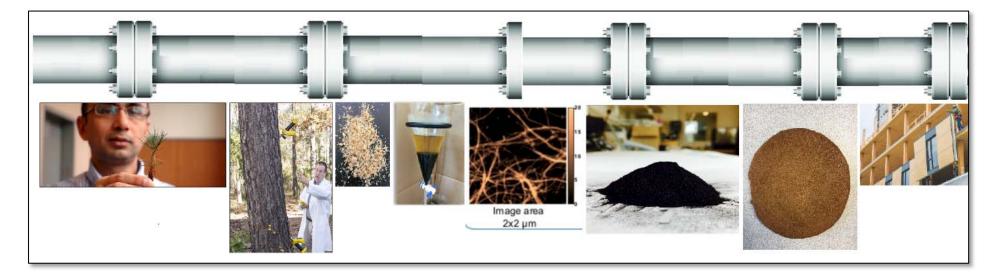


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3

Price



May be low for out of state students from adjacent states lacking a program



Forest Products Development Center

Promotion

- Come See our Booth!
- Industrial Stakeholders
- Trade Shows
- Campus Wide Seminar
- Cluster Hire 2016, 2017
- International Beams
- Poster Presentations and Seminars at
 - Clemson, VT, Michigan Tech
- Website



Forest Products Development Center School of Forestry & Wildlife Sciences

Auburn is currently proposing a new undergraduate curriculum (120 credits) pending approval by the University, Board of Trustees, and Alabama Commission on Higher Education (ACHE). This new degree with the commission of the second se

Engineering, Cottegaoy Ag., College of Business, College of Architecture, Design, and Construction and the School of Forestry and Wildlif e Sciences.



Anticipated start date will be Fall of 2018.

For more inf ormation contact: Brian K. Via Regions Bank Prof essor & Director brianvia@auburn.edu



Place



- Alabama forests generate over \$21 billion in timber production & processing revenue. (<u>source-aces</u>)
- Alabama forests provide over 122,000 jobs in timber production & processing. (<u>source-aces</u>)
- There are 23 million acres of timberland in Alabama, accounting for 69% of the total land area in the state.
- Alabama has the third most timberland acreage in the 48 contiguous states,
- Approximately 31% of Alabama's timberland is comprised of pine plantations
- According to 2014 FIA data, the timber "growth-toremovals" ratio for softwood species is 1.48

http://www.forestry.alabama.gov/forest_facts.aspx

Our Product Mix



Biomaterials & Packaging



Combining a "Push" and "Pull" Strategy





Strategic Plan: A Supply Chain Strategy

Biomass & Logistics

- Planting (Seedling)
- Feedstock Quality
- Harvesting, Transportation
- Supply Chain Management
- Distribution & Logistics

Processes & Products

- Traditional Forest Products
- Forestry Materials Packaging
- CLT, Wood Composites
- BioBased Polymers for Packaging
- Bioenergy
- Pulp & Paper for Packaging
- QC Control & Testing

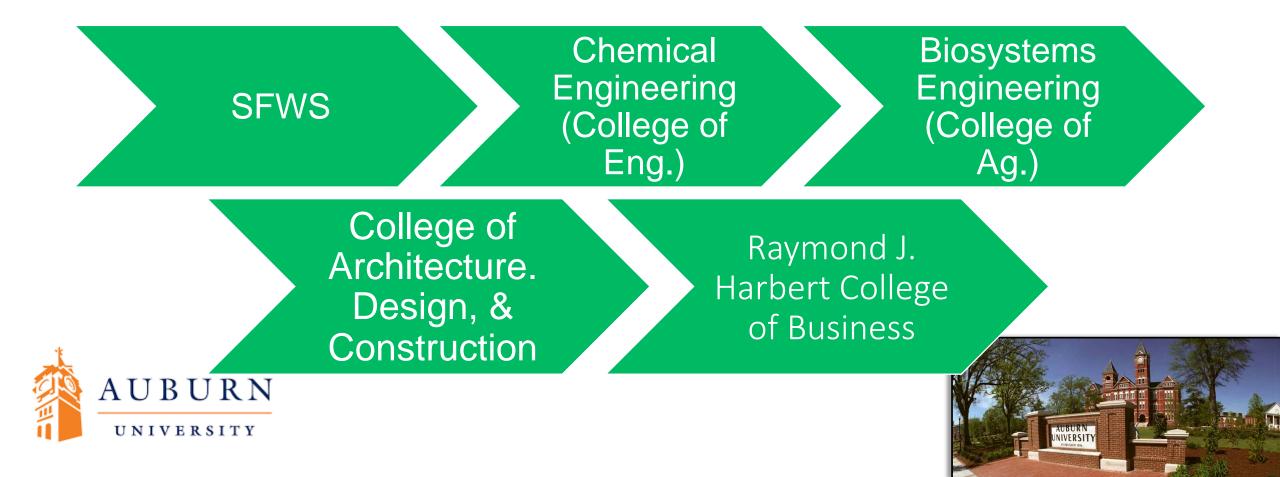
Sustainability & Business

- Marketing & Business
- LCA
- Eco-Design
- Economics
- Product Development
- Recycling





Thinking outside the Box They said "it couldn't be done."



Interdisciplinary Biomass/Logistics Team





Dr. Oladiran Fasina, P.E. Dept. Bio. Eng. Expertise: Biomass Logistics Dr. Tom

Gallagher

Expertise:

Harvesting

& Analysis

Timber

SFWS



Dr. Sushil Adhikari, P.E. Dept. Bio. Eng.

Expertise: Bioenergy

Dr. Mathew Smidt SFWS

Expertise: Forest Operations & Harvesting



Dr. Tim McDonald Dept. Bio. Eng.

Expertise: Biomass Sensors

Dr. Edmon Perkins Mechanical Engineering

Expertise: Nondestructive assessment of materials

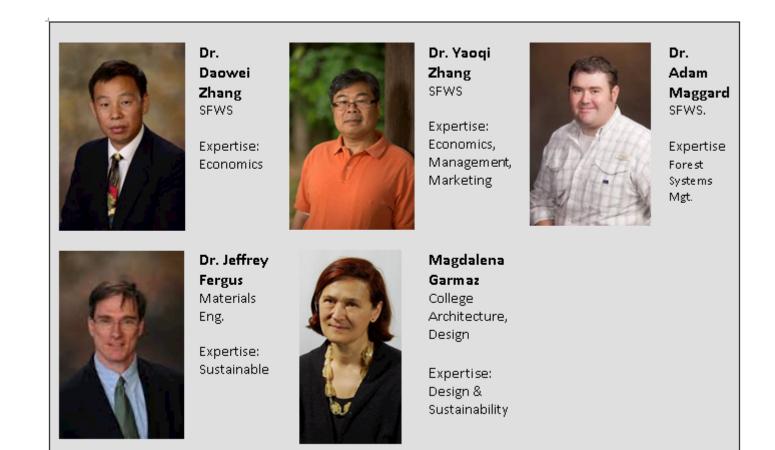


Interdisciplinary Products & Processing Team





Interdisciplinary Sustainability/Business Team





Case Study: Sustainable Biomaterials & Packaging: VT Enrollment

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CIP	Discipline	Undergraduates												
		<u>2004</u>	2005	<u>2006</u>	<u>2007</u>	2008	<u>2009</u>	<u>2010</u>	<u>2011</u>	2012	<u>2013</u>	<u>2014</u>	<u>2015</u>	
03.0101	Natural Resources/Conservation, General			15	11	11	14	13	б	6	13	15	21	
03.0301	Fishing and Fisheries Sciences and Management	49	44	41	49	41	51	64	65	53	48	49	41	Approximately 30% of
03.0501	Forestry, General	74	65	54	49	50	56	75	80	102	101	109	106	packaging
03.0508	Urban Forestry	9	10	11	10	10	10	6	6	9	8	4	5	
03.0509	Wood Science and Wood Products/Pulp and Paper Technology	38	7	33	27	37	20	37	48	60	74	91	130	Students are minority or female
03.0510	Forest Resources Production and Management		15	11	11	12	5	12	20	24	16		0	
03.0601	Wildlife, Fish and Wildlands Science and Management	137	97	109	120	107	148	155	148	160	165	158	156	Food and Agricultural Educat Information System
13.1202	Elementary Education			12	8	8	6	10	5	5	7	4	5	

Rationale for an undergraduate program Where is Industry Headed?





AUTOBIN®

WestRock

© VT



Donation of Used Thermal Analysis Equipment Sustainable Biomaterials & Packaging <u>Equipment</u>





Thermal Gravimetric Analysis (TGA)

TGA + Infra Red Spectrometer

Differential Scanning Calorimeter (DSC)

Thermo-mechanical analysis





Proposed Undergraduate Curriculum

Auburn University

School of Forestryand Wildlife Sciences Sustainable Biomaterialsand Packaging (BIOP) Degree

NAME:

ID#:

FRESHMAN

FALL SPRING English Composition I **English Composition II** ENGL 1100 ENGL 1120 3 BIOL 1020 **Principles of Biology** BIOL 1030 **Organismal Biology** 3 Principles of Biology Lab 1031 BIOL 1021 BIOL Organismal Biology Lab MATH **Pre-Calculus Trig or Higher STAT** 2510 Stats f or Biological and Health Sciences 1130 3 SOC CORE HIST History 3 CORE History or Social Science¹ INDD 1120 Industrial Design in Modern Society 3 CORE SOC Social Science 16

SOPHOMORE

FALL

CHEM	1030	Fundamental Chemistry I
CHEM	1031	Fundamental Clemistry I Laboratory
BIOP	2120	Frontiers of Sustainable Materia(M)
ECON	2020	Principals of Microeconomics
CORE	LIT	Literature
СОММ	1000	Public Speaking

SPRING

CHEM	1040	Fundamental Chemistry II	3
CHEM	1041	Fundamental Chemistry II Laboratory	1
MKTG	3310	Principals of Marketing	3
SUST	2000	Introduction to Sustainability	3
CORE	HUM	Literature or Humanities ⁵	3
CORE	ARTS	Fine Arts	3
	CHEM MKTG SUST CORE	CHEM 1041 MKTG 3310 SUST 2000 CORE HUM	CHEM1041Fundamental Chemistry II LaboratoryMKTG3310Principals of MarketingSUST2000Introduction to SustainabilityCOREHUMLiterature or Humanities

16

3

3

3

3

3

16

Proposed Undergraduate Curriculum

JUNIOR FALL SPRING **SCMN** 3150 Management of Business Process 2 BIOP 4060 Economics of Bioproducts and PackagingM) 3 BIOP BIOP 4070 Perf ormanc& Durability of Product& 3 3390 Intro to Forest Products and Packaging(M) 3 Packaging(M) BIOP 3391 Forest and Manuf acturing Operatio(M) 1 BIOP 4080 Business Management f pProducts(M) 3 BIOP **Biomass Processing Chemistry(M)** 3 MKTG Marketing and New Product Development 4050 *4340* 3 Sustainable Biomaterials Tradeand Marketing MATL 2220 Materials and the Environment or Mineral 1 BIOP 4360 3 **Resources:** Processes and Availability (M)or 2230 10 15 SENIOR FALL SPRING BIOP 4830 Sustainability and Lif e Cycle Assessment BIOP 4800 Biopolymers f or Biomaterials & Packaging M) 3 3 (M) BIOP 5250 Wood Composites f or Biomaterials & 3 BIOP *4410* **Biomaterids Product Development IIM**) 3 Packaging(M) 3530 **SCMN** *5720* **Quality and Process Improvement** 3 **BSEN** Ag. Production & Processing Facility Tech. 3 BIOP **BSEN** *4400* **Biomaterials Product Development [M)** 1 *4240* Fundamentals Bulk Solid Behavior & 3 **Processes** Elements of Design Thinking and Elective ENVD 4010 3 3 Communication BIOP Elective 3 16 15

Brochure at Booth. See you Fall 2018!

About Auburn University

For 25 consecutive years, Auburn has been a firture on U.S. News & World Report's list of the top 50 public universities in the country. Auburn's academic offerings are outstanding, and its students benefit tremendously from the academic and social support provided by the university. The university fosters a unique atmosphere and cultivates a connection between students and the campus community, a feeling that has been described as just like home for more than 160 years.

A personal approach

SFWS students enjoy a low faculty-to-student ratio, and they are afforded numerous handson and experiential learning opportunities. In addition, students are supported by dedicated professional advisors and glean knowledge from world-class faculty members, who are committed to helping students build a solid foundation for a successful career.

An industry authority

With nine research centers and faculty from around the world, SFWS is a nexus of industry knowledge and experience. Our areas of research and expertise include climate change, water resources, urban-rural interface, ecosystems, invasive species, applied economics, and the interaction of the natural world—both plant and animal—with human civilization.

Opportunities for financial aid In addition to university-wide financial aid, SFWS offers several competitive scholarships to talented and motivated students. Historically, every SFWS student who qualifies and applies receives aid at some level.

THIS IS MAKING AN IMPACT. THIS IS A SUSTAINABLE FUTURE.

THIS IS AUBURN.





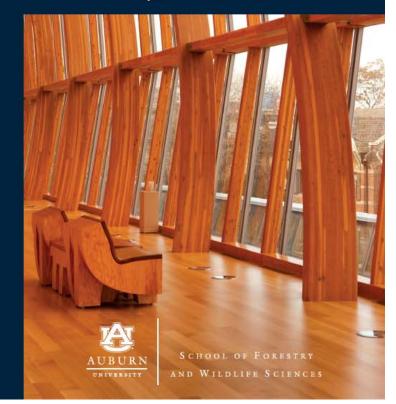
SCHOOL OF FORESTRY AND WILDLIFE SCIENCES

Auburn University is an equal opportunity educational institution/employer. Produced by the Office of Communications and Marketing, September 2017.



Sustainable Biomaterials & Packaging

Careers in Logistics and Development of Bio-based Products



School of Forestry and Wildlife Sciences, Auburn University