

Roy O. Martin, Sr. began the family's first business with a small sawmill in 1923. Today, Martin Sustainable Resources L.L.C. and its subsidiaries still bear the mantle of the Martin family's 94 year reputation for excellence.



Presented by
Roy O. Martin III
President, CEO, CFO



Overview

- What is RoyOMartin?
- Prize Question: Where did Roy go to college?
- Corrigan Starts Up!
- CLT and Glulam : Materials for the Future



Flores **MBA Program**



Tigers



Roy O. Martin

Roy O. Martin Lumber Company, Inc.,
the first Martin business, was formed November 10, 1923



Roy O. and Mildred, 1910



Original office, 1920s

Roy O. Sr. & Jr., 1922



Roy O. Martin, Sr.'s first sawmill, circa 1924

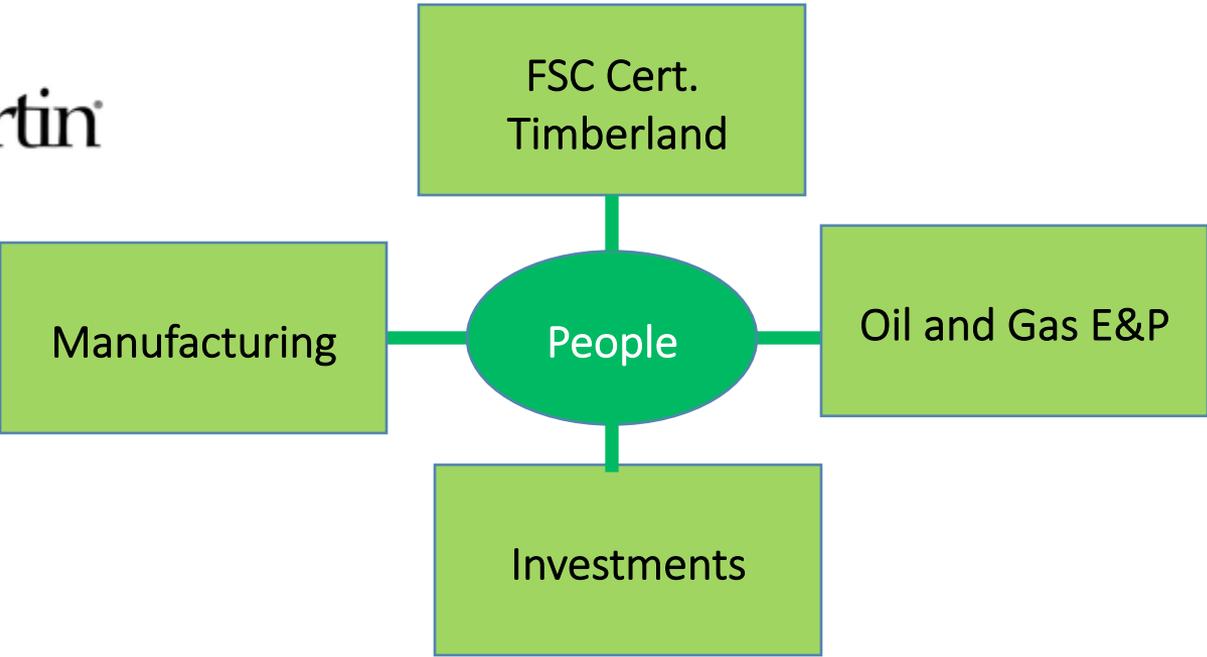


Roy O.
Martin, Jr.
Age 3,
Supervising





Martin Sustainable Resources companies are “Natural Resource” companies



WOOD WORKS-naturally®





R.I.C.H.E.S.

Respect for each other uniquely created by God

Integrity in what we do and say regardless of the cost

Commitment to our business, employees, our customers, others

Honesty in our interactions

Excellence in safety, product quality, training and processes

Stewardship of our natural resources and plant assets

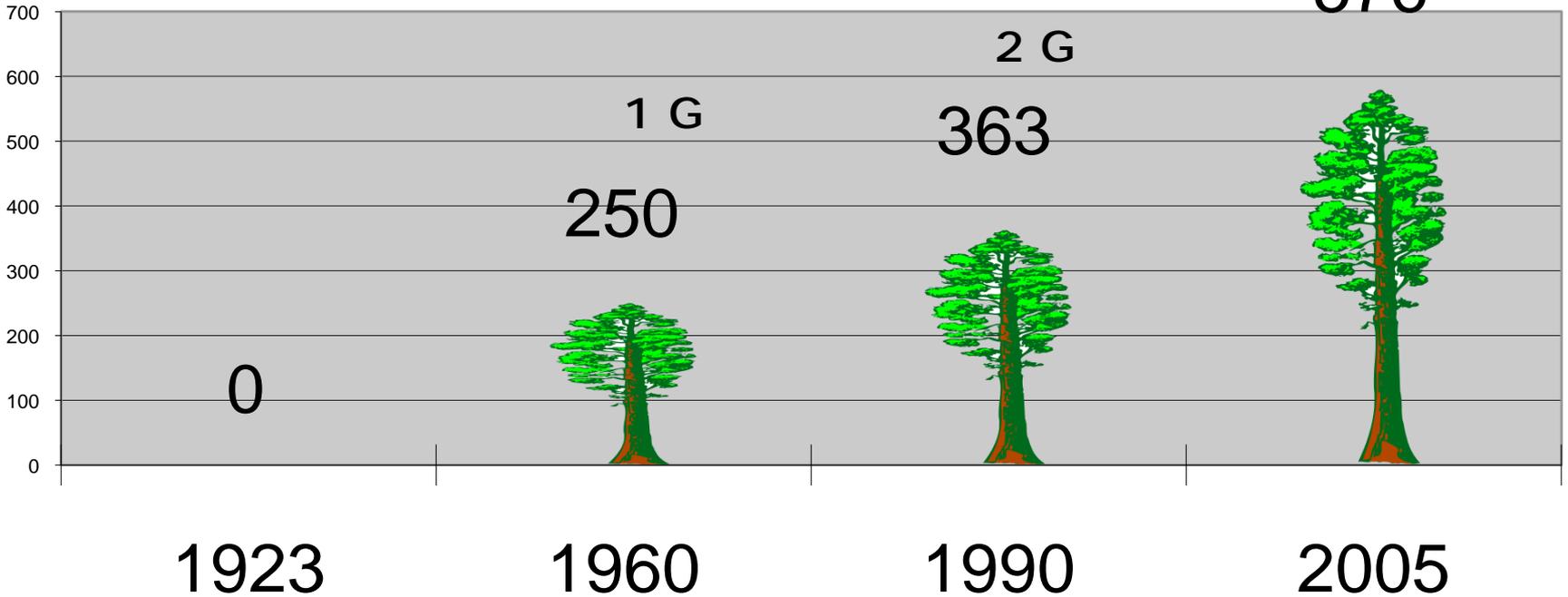




Whoever said “Money Doesn’t Grow on Trees”
never owned timberland.

Thousands of Acres

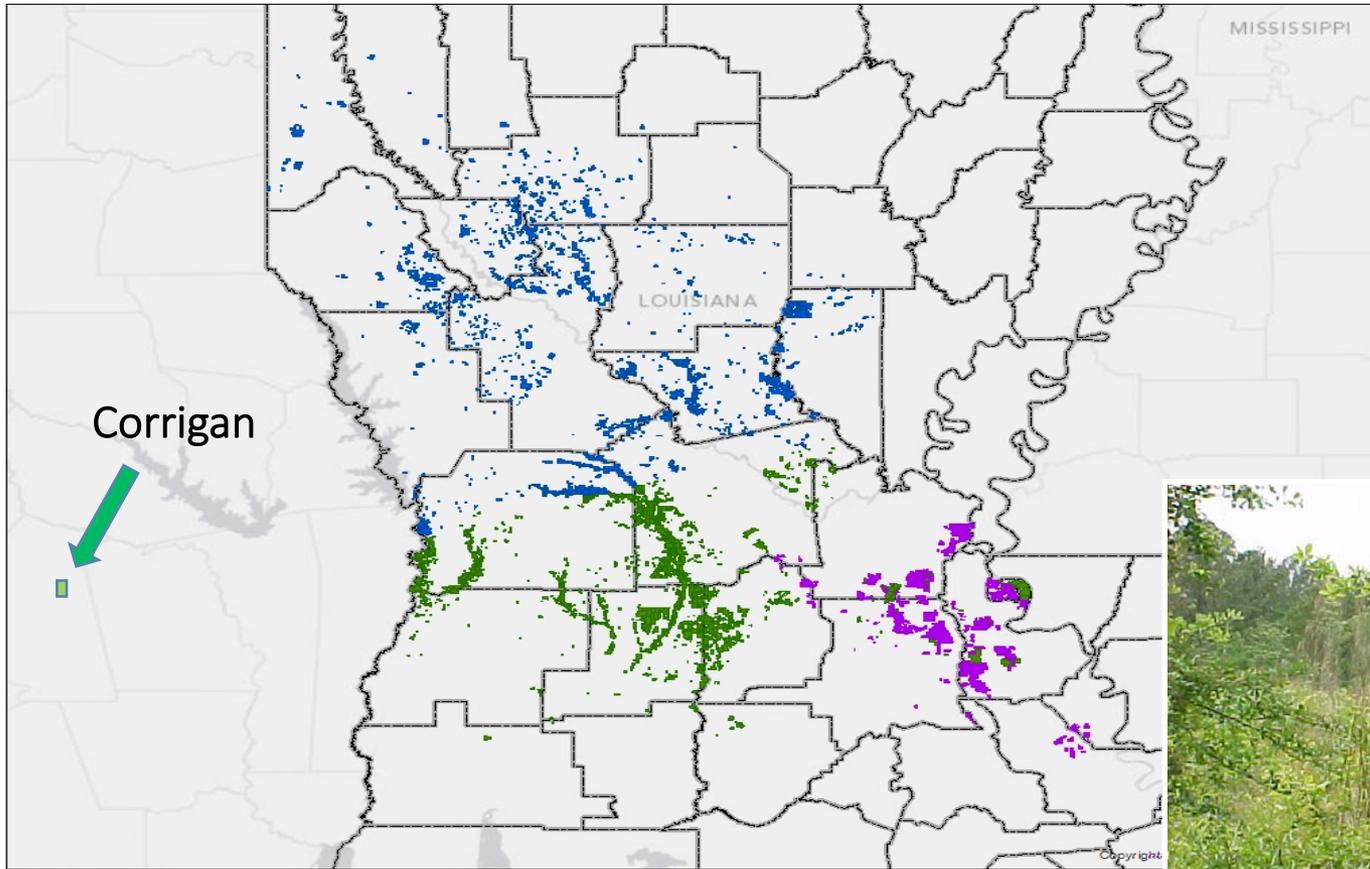
Martin Timberlands L.L.C.





576,000 FSC®-certified acres in Louisiana* and 1703 acres in Polk County, Texas**

*Martin Timberlands L.L.C. **Corrigan OSB, L.L.C.



ROM Forestry

11 years

SAFE



RoyOMartin-Plywood Chopin, LA





Specifications

SmartCore® Sanded Plywood is ideal for residential and nonresidential construction; new construction and remodeling projects; and industrial applications including furniture stock, lamination substrates, and transportation.

Product/Brand Name

SmartCore® Sanded Plywood

Product Applications

Interior and exterior applications. Residential and nonresidential construction; new construction; remodeling; industrial applications including furniture stock, lamination substrates, and transportation. Used in other projects such as cabinets, shelving, and soffits. Available Forest Stewardship Council™ (FSC®) certified on request.

Available Sizes

4' X 8' (width x length), nominal

Building Code Performance Categories, Panel Thicknesses*

- 1/4 CAT, 0.234 IN. (5.94 mm), Grades AA, AB, AC, BC
- 1/2 CAT, 0.328 IN. (8.33 mm), Grades AA, AC, BB Structural 1, BC
- 3/4 CAT, 0.453 IN. (11.51 mm), Grades AA, AC, CCPTS, BC
- 1 1/2 CAT, 0.578 IN. (14.68 mm), Grades AA, AB, AC, BB, BC
- 2 3/2 CAT, 0.703 IN. (17.86 mm), Grades AA, AB, AC, BB, CCPTS, BC
- 2 3/2 CAT, 0.703 IN. (17.86 mm), Grade BC, Custom Product V-611 (suitable for treating)

Grades

AA, AB, AC, A-Flat, BC. All meet underlayment requirements.

RoyOMartin offers a complete line of premium-quality plywood products that are available in a wide variety of appearance grades and thicknesses. **SmartCore® Plywood products are manufactured to the highest quality with all southern yellow pine construction for the greatest strength and stiffness.** Located in Chopin, Louisiana, RoyOMartin-Plywood is one of the largest, most advanced plywood facilities in North America. Capable of producing 500 million feet (¾ basis) per year, RoyOMartin-Plywood can deliver on time and at a competitive price. RoyOMartin-Plywood produces a full line of high-grade southern yellow pine plywood, including AA, AB, AC, BC, BBOES Plyform, A-FLAT, sidings, industrial grades and other special lay-ups.



800.299.5174 | royomartin.com



Plywood Products/ Grades:

AA, AB, AC, BC
Plyform BB*

* release agent

Siding

Beaded ceiling
Flooring panels
T&G, SE

Rated sheathing
Industrial grades
Untreated LST
Peeler cores





Solid Wood/Timbers:

Lengths: 6, 8, & 10 ft.

Sizes: 1x4, 4x4, 5x5, 6x6

Capabilities:

Kiln dried, surfaced
Rough





Who says you can't find FSC®-certified wood?



RoyOMartin-OSB Oakdale, LA





WindBrace[®]
Application





Eclipse™ Weather Resistant Barrier

ECLIPSE™ WEATHER RESISTANT BARRIER
A NEW TAPE AND PANEL SOLUTION

Build Smarter
Build Faster
Build Better



**Build
Smarter
Faster
Better**

**180 Day
Exposure**

8ft 9ft 10ft

A Superior Roof & Wall Sheathing Solution, One Quality Product.



OSB

Thicknesses:

7/16"

15/32"

19/32"

23/32"

Lengths:

96" Eclipse

97 1/8" Eclipse

108" Eclipse

109 1/8" Eclipse

120" Eclipse

121 1/8" Eclipse

144" 145 1/8" RS



This superior OSB panel with pre-applied foil saves builders both time and money when used in sidewall applications as a house wrap replacement.



Eliminates the need for a separate house wrap
High-performance structural wall sheathing
Class "B" fire rating
Controls vapor movement, while remaining breathable
Blocks random air movements through building cavity
Available FSC® certified



Eclipse™ Reflective Housewrap is an innovative wall sheathing system that integrates the proven energy efficiency of Eclipse™ Radiant Barrier Roof Sheathing with the benefits of diffusing vapor and air in a product that eliminates the need for a separate house wrap. Using approved reflective tape to seal seams and corners, Eclipse™ Reflective Housewrap is an effective solution to ensure a superior thermo/vapor sidewall building system unmatched by conventional house wrap. Additionally, a class "B" fire rating advances Eclipse's™ performance capabilities. With the radiant barrier already applied to the structural panel, construction time and costs are significantly reduced.



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1. Take care of the sick, affordably

RoyOMartin Medical Home* , Dr. Brian Elkins Medical Director

(Opened 3/15/2011)

Office hours at each plant site weekly – Telephone access

Discount Prescription Drugs via Pharmacy & EAP Program



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at 1201 N. BOLTON AVENUE

beginning Feb. 21, 2017!

Beating the High Cost of Healthcare. the right way!

*Rapides Nursing Services, L.L.C. is a subsidiary of RoyOMartin





RoyOMartin-OSB Corrigan, Texas: 2018*



Everything is bigger in Texas!



Corrigan, Texas
“Deep East Texas”
Close to the fastest
growing markets in the
U.S.A.

Location of Corrigan OSB,
L.L.C.

A Real 3-D Fly-Through: Corrigan OSB, L.L.C.

This presentation contains a video.
If you want access to this video,
please contact Rich Donnell by
emailing rich@hattonbrown.com



Millennials Come of Age

With the largest demographic in US history moving into prime home buying age, the prospects are bright

Rental Property especially in the South is scarce. Vacancy rates are at a 20 year low.

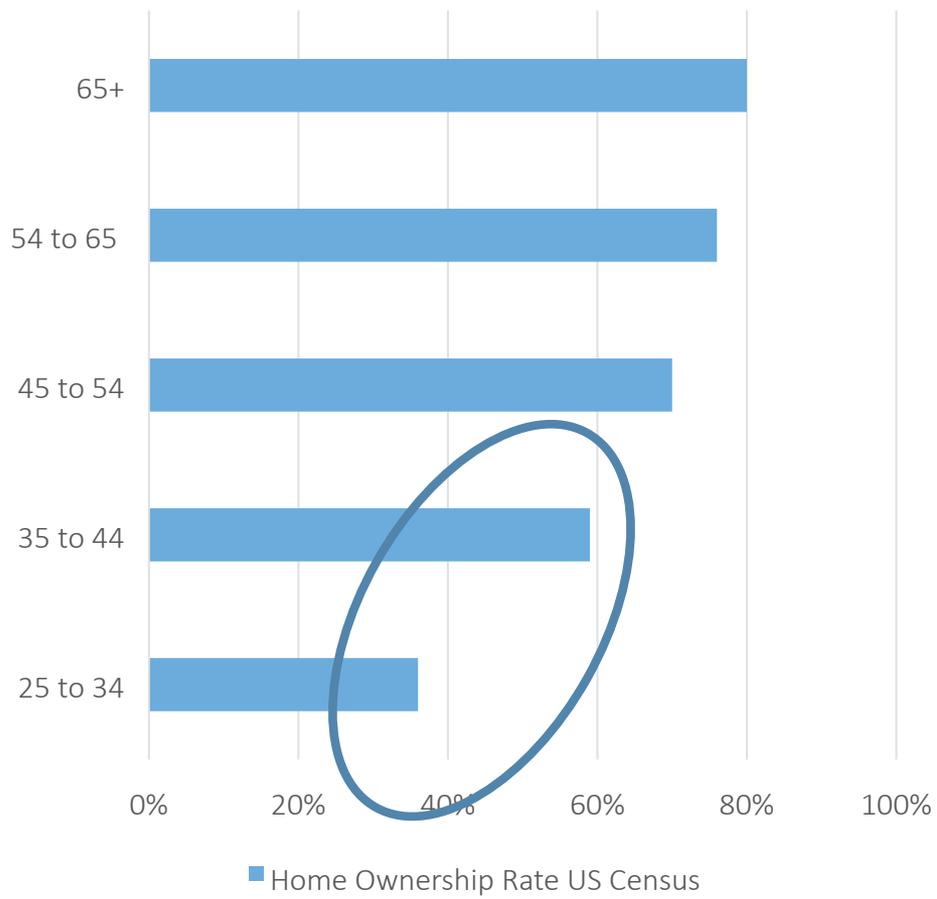
But will Millennials Buy given the Housing bubble they experienced while maturing?

Money Magazine.... 11/12/14

"In fact, there's some evidence that home ownership is more important to millennials than it is to Gen Xers or boomers. In a [recent survey](#), forty-six percent of respondents ages 18 to 34 told Zillow they believe "owning a home is necessary to being a respected member of society," and 65% said "owning a home is necessary to live The Good Life and The American Dream." Both results were higher (in most cases, significantly higher) than older age groups"

Trulia Survey: "93% of Millennials said they wanted to own a home someday"

Home Ownership Rate US Census





CLT and Glulam: the Next Big Leap for Wood Construction.

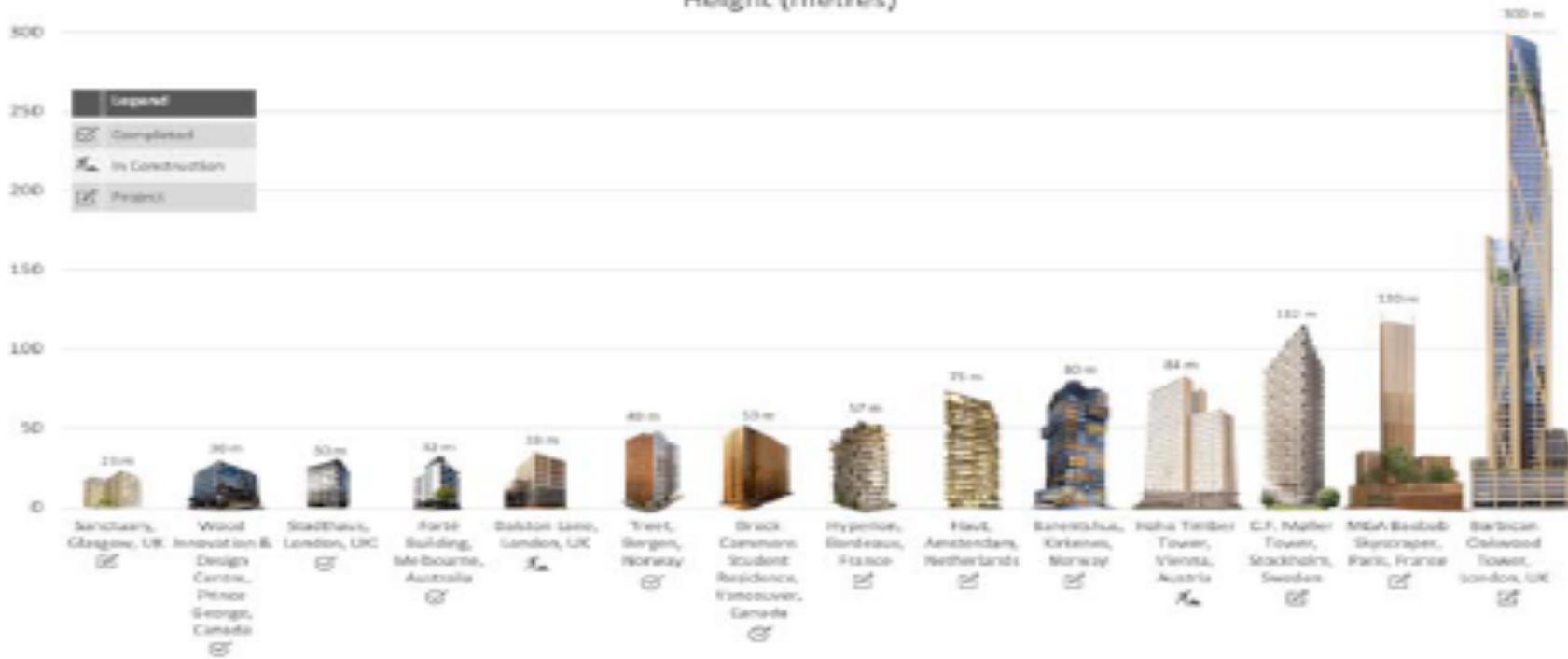
- **AIA projects 4% Non-residential New Construction Growth to 2020 climbing to \$436 Billion with tailwinds of the Tax Reform act, Natural Disaster Spending, Strong Business Confidence Levels. Buildings over 80 ft. Tall Will Comprise a Large Portion of this Growth.**
- **CLT construction is strong in Europe, London and is gaining traction in North America.**
- **Pre-fabrication of Parts, Less Requirements for Foundation Loads Excellent Fire Rating and Precise Engineered Connectors Have Made CLT and Glulam a Viable Alternative to Tall Concrete and Steel Structures.**
- **An Added Bonus is the Positive Environmental Attributes Building with Wood compared to Concrete and Steel**
- **Wood Stick Frame Construction for Shorter Buildings still less expensive.**





Mass Timber Buildings are Getting Taller

Height (metres)



August 7, 2017



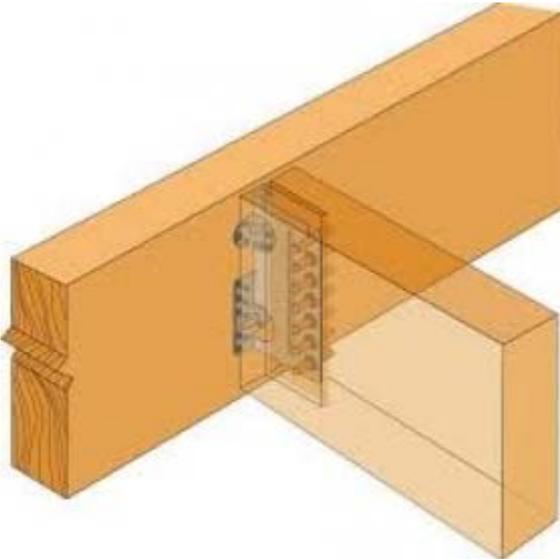
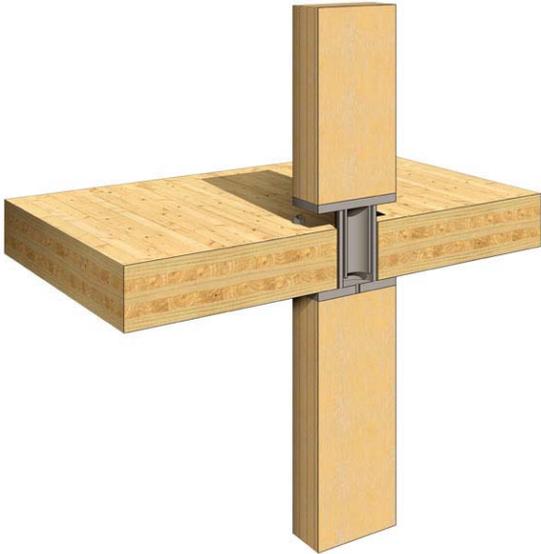


CLT will NOT need Government Subsidies to Survive

- 1. CLT uses pre-engineered and pre-cut pieces. Construction time has been reduced by 30-40% in projects constructed in North America. Contractors building Brock Commons, an 18 Story Residence Hall at U of BC, completed 3 stories a DAY.**
- 2. CLT has an Excellent Fire Rating: CLT chars, rather than burns, meaning it keeps its structural integrity for longer than some other materials such as steel from natural pyrolysis.**
- 3. Half the truckloads of Material are Required for each Job due to the Light Weight and Strength of Wood.**
- 4. Foundations do not have to Support as Much Weight.**
- 5. U of Oregon Studies are being conducted now initially showing CLT Construction to be Better in Seismic Zones.**
- 6. U of Minnesota – CLT studied showed on buildings of 6 stories or higher, CLT produced the same space for a 22% savings per square ft. Additionally, a CLT and Glulam building had erection time savings of over 30%. less**



Better Connectors Make Design Easier.
Construction Time is Improved compared to Steel and Concrete Construction.





World Architecture News Photos

U of BC Brock Commons Residential Hall.

Concrete Foundation, CLT Construction.





Martin Sustainable Resources L.L.C.



ORIENTED STRAND BOARD



PLYWOOD



TIMBERS

